

aHD9259
.A51F4

MARKETING
APPALACHIAN DISTRICT APPLES
1996 CROP

AUG 12 2011
BY:.....

FEDERAL-STATE MARKET NEWS SERVICE

**UNITED STATES DEPARTMENT OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE
FRUIT AND VEGETABLE DIVISION
MARKET NEWS SERVICE**

In cooperation with

**MARYLAND, PENNSYLVANIA, VIRGINIA, AND WEST VIRGINIA
STATE DEPARTMENTS OF AGRICULTURE**

9

PREFACE

The Federal-State Market News Service collected daily apple shipments beginning August 29, 1996. Collection of shipping point price information and issuance of the daily Market Report for the 1996-1997 apple crop began on September 26. The last f.o.b. report was issued March 31, 1997. Domestic and export shipments were collected separately. The last shipments were collected April 20, 1997.

The summary was prepared by the Federal-State Market News Service located in Jessup, MD after the Inwood, WV office closed in April 1996. This office is operated by the United States Department of Agriculture Agricultural Marketing Service cooperating with the Maryland, Pennsylvania, Virginia and West Virginia State Departments of Agriculture.

The Appalachian District is composed of the following areas:

- Virginia -- Roanoke and nearby points, northward including the Shenandoah Valley and growing areas immediately east of the Blue Ridge.
- West Virginia -- The four eastern counties of Jefferson, Berkeley, Morgan, and Hampshire.
- Maryland -- The three eastern counties of Allegany, Washington, and Frederick.
- Pennsylvania -- Primarily the southeastern counties of Franklin, Adams, York, Berks and Lehigh.

We wish to express our sincere appreciation to the shippers, brokers, buyers, and other members of the industry for their cooperation in supplying the market information that made the daily market reports and this annual summary possible.

Additional summaries can be purchased for a charge of \$20.00 per issue. Make checks payable to "USDA" and mail to:

United States Department of Agriculture
Agricultural Marketing Service
Federal-State Market News
7460 Conowingo Ave, B-101
Jessup, MD 20794

Telephone: 410-799-4840 Fax: 410-799-8442

Holly R. Mozal,
Local Representative
Released May 1997

TABLE OF CONTENTS

REVIEW OF THE 1996-1997 APPALACHIAN DISTRICT APPLE SEASON.....5-7
APPALACHIAN WEEKLY F.O.B. SHIPPING POINT PRICES.....8-20
APPLES FOR PROCESSING, APPALACHIAN WEEKLY UTILIZATION.....21
APPLES FOR PROCESSING, WEEKLY UTILIZATION BY STATE.....22
COMBINED RAIL AND TRUCK ARRIVALS IN U.S. CITIES.....23
TRUCK SHIPMENTS FOR U.S. BY AREA.....24
U.S. TOTAL AND UTILIZED PRODUCTION.....25

REVIEW OF THE 1996-97 APPALACHIAN DISTRICT APPLE SEASON

F.O.B. PRICE ANALYSIS: The 1996-97 apple season began around the second week of September with active trading occurring by September 23. Demand began moderate and improved when Central and South America demand increased in October. Export business, along with school lunch program buys, used up many of the available supplies of smaller sized fruit that normally go into bags. By early December shippers were left to market mostly large fruit until the controlled atmosphere storage rooms opened. Very light demand caused prices to decline around Christmas which never returned to earlier season levels even after the first controlled atmosphere storage rooms opened in January. A few shippers opened rooms before certification to have supplies, especially of Golden Delicious, available. When demand for fresh market was light, many shippers sent fruit to processors who were looking for all available supplies. Export sales (practically all Red Delicious) traded at the same prices as domestic sales. Most shippers were finished by the end of March and the last F.O.B. was issued on March 31, 1997. Shipments continued to be collected until April 30.

Golden Delicious prices on traypack Combination U.S. Extra Fancy-U.S. Fancy 88-100s opened at \$14.00-15.00. Falling to \$12.00-13.00 by mid-November they remained at mostly 12.00 until very light supplies of controlled atmosphere were available. A \$2.00-3.00 increase to \$14.00-15.00 occurred before Christmas and then decreased to \$11.00 for controlled atmosphere fruit. Cartons 12 3-pound film bags Combination U.S. Extra Fancy-U.S. Fancy 2 1/2 inch opened at \$12.00-13.00 decreasing to \$11.00-12.00 and then further decreasing to 10.00-11.00 by mid-November where it finished the season. Supplies of good quality Golden Delicious fruit were very light due to heavy russeting of the crop causing most fruit to be sent for processing. Many shippers did not put their Golden Delicious into storage.

Red Delicious traypack Combination U.S. Extra Fancy-U.S. Fancy 88-100s opened at \$13.00-14.00 sliding about \$1.00 per week to mostly \$10.00 for the remainder of the season. Opening of controlled atmosphere rooms did not affect f.o.b. prices. Some shippers tried for higher prices for controlled atmosphere fruit however competition from the large Washington state crop kept demand for Appalachian Red Delicious fruit very light. Cartons 12 3-pound film bags Combination U.S. Extra Fancy-U.S. Fancy 2 1/2 inch opened at \$12.00 and within the month the price dropped to mostly \$10.00. A slight increase to \$10.00-11.00 was noticed for controlled atmosphere storage, due mostly to retail sale ads and a little export demand, but was short lived and prices finished the season at \$10.00.

Red Rome traypack Combination U.S. Extra Fancy-U.S. Fancy 80-88s opened in late October at \$14.00-15.00. By mid-December the price decreased to \$10.00. Controlled atmosphere Red Romes traded for a week in February at \$10.00-11.00 and finished the season at \$10.00. Cartons 12 3-pound film bags Combination U.S. Extra Fancy-Fancy 2 1/2 inch up traded at \$12.00 dropping to \$8.00-9.00 in February and ending at \$9.00 on controlled atmosphere fruit. Demand was moderate at best due to the pressure and supplies from competing areas.

PRODUCTION AND SHIPMENTS: The Appalachian District total production estimates forecasted October 11, 1996 were 845 million pounds of apples according to reports on total production compiled by the United States Department of Agriculture, National Agriculture Statistics Service (NASS). This was approximately 24% less than the 1995 crop of 1,110 million pounds, and 6% less than the 1994 crop of 890 million pounds. Production by states in million pounds for 1996, 1995 and 1994 respectively were: Maryland 30, 35, 35; Pennsylvania 400, 500, 400; Virginia 300, 400, 305; and West Virginia 115, 175, 150. Final production figures will be issued in July 1997.

Fresh shipments of the 1996 crop through April 30, 1997 were 1,815 loads of 40,000 pounds (1,000 40 pound cartons). This is lower compared to the 1995 crop of 2,597 loads and 1994's crop of 2,543. The two months with the largest number of shipments were November with 427 loads followed by October with 378 loads.

Export movement for the 1996-1997 marketing season ended the week of April 12, 1997. Total export shipments were 283 loads (40 lb cartons). The busiest export week ended November 23, 1997 with 50,000 40 lb cartons shipped. Export shipments for the previous season are unavailable.

PROCESSING: Fruit quality was generally good throughout the season and overall prices were much higher due to the smaller crop size. In the spring of 1997 some lesser quality fruit was offered due to slow fresh market demand and movement of regular storage fruit. Supplies for canner (peeler) and juice stock were very light. Most processors' yields fell short of last season because of the small sizing of the apples and they also accepted drops for juice stock at higher prices. Some processors purchased and shipped apples into the Appalachian district from other states. All fruit was under federal-state inspection. The first price report for canners was October 6, 1996. Red Yorks 2 3/4" & larger opened at \$11.50-13.00 and 2 1/2"-2 3/4" size opened at \$9.00-10.25. Golden Delicious 2 3/4" & larger opened at \$11.75-12.00 and 2 1/2"-2 3/4" size at \$9.25. All varieties smaller than 2 1/2" opened at \$6.75-7.00.

Due to light supplies prices were adjusted upward in mid-November. Yorks 2 3/4" & larger were 12.75-14.50 and 2 1/2"-2 3/4" size sold for \$10.00-11.50. Golden Delicious 2 3/4" & larger size sold for \$11.75-13.50 and 2 1/2"-2 3/4" size sold for \$8.75-10.50. Other varieties smaller than 2 1/2" increased to \$6.75-8.50. Another price increase occurred January 1997 with the opening of controlled atmosphere rooms to a season high on 2 3/4" & larger size Yorks to 13.75-15.00 and Goldens to 13.00-14.00. Golden Delicious and other premium varieties could not be found and processors purchased them from other areas. Red Delicious were readily available and 2 3/4" & larger size opened at \$9.00 increasing to a high of \$9.50-11.50 in January and closed at \$10.00-11.50 in April. In addition to the above prices, processors offered incentives such as storage, freight, etc. for supplies.

Straight loads of juice stock opened at \$7.00-8.00 per hundredweight (cwt) on September 25, 1996. By October 9, they were trading at mostly 8.00 per cwt. The increase was due to very good demand for light supplies. It remained at \$8.00 until November 13 when another increase occurred to 8.50-9.00 with strong competition for light supplies. Many incentives were offered for supplies which were very difficult to locate. By late November many growers were holding fruit in anticipation of higher prices causing most processors to look to other areas for available supplies. Also, a report of an E. coli breakout in apple juice on the west coast caused processors to worry about retail movement. By mid-December the price jumped to \$10.00 where it remained through the holiday and supplies of regular storage and controlled atmosphere fruit were adequate for processing need, however processors went to other areas for premium varieties, including Golden Delicious. During March the price increased to \$10.00-11.00 and ended there with the last report on April 16, 1997. A few sales traded higher at the end of the reporting season as one processor was purchased at higher prices to fulfill contract requirements.

GROWING CONDITIONS AND HARVEST: A freeze in late spring during the pollination process reduced the crop substantially. A few orchards escaped severe damage, however a rainy summer with an unusual number of overcast, damp days caused sizing and condition problems and a major reduction in production figures. Supplies were not meeting processing demand and many processors shipped in apples from other areas. Fruit maturity lagged due to the rainy summer resulting in smaller sized fruit in the Southern Appalachian District. Fruit size in the Northern Appalachian District was about normal. All growers experienced heavy russeting on Golden Delicious fruit.

PACKAGING AND MARKETING: All major shippers pack tray packs and film bags in master containers. Film bags were mostly packed in 12 3-pound bags, however, 12 4-pound and 8 5-pound film bags were also packed in moderate volume. Most traypack cartons were sized 72-113s, except Romes which were sized mostly 56-100s. Loose pack bushel and 1 1/8 bushel cartons were packed for tree run and second grade fruit. An occasional shipper packed film over wrapped trays again this season.

TRANSPORTATION TRENDS: All apples from the Appalachian District are moved by truck. Availability of trucks for the season was generally adequate to an occasional slight surplus.

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

	GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk
	REGULAR STORAGE U.S. ExFcy 80s	REGULAR STORAGE U.S. ExFcy 88s	REGULAR STORAGE U.S. ExFcy 100s	REGULAR STORAGE U.S. ExFcy 113s
SEP 28	15.00-16.00	-15.00	-15.00	-15.00
OCT 05	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
OCT 12	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
OCT 19	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
OCT 26	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
NOV 02	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
NOV 09	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
NOV 16	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
NOV 23	15.00-16.00	15.00-16.00	15.00-16.00	15.00-16.00
NOV 30	-15.00	-15.00	-15.00	-15.00
DEC 07	-15.00	-15.00	-15.00	-15.00
DEC 14	15.00-17.00	15.00-17.00	15.00-16.00	-15.00
DEC 21	15.00-16.00	15.00-16.00	-15.00	-15.00
DEC 28	15.00-16.00	15.00-16.00	-15.00	-15.00
JAN 04	-	15.00-16.00	-15.00	-15.00
JAN 11	-	15.00-16.00	-15.00	-14.00
JAN 18	-	-	-	-
JAN 25	-	-	-	-
FEB 01	-	-	-	-
FEB 08	-	-	-	-
FEB 15	-	-	-	-
FEB 22	-	-	-	-
		C.A. STORAGE U.S. ExFcy 88s	C.A. STORAGE U.S. ExFcy 100s	C.A. STORAGE U.S. ExFcy 113s
JAN 04		-	-	-
JAN 11		15.00-16.00*	-15.00*	-14.00*
JAN 18		15.00-16.00*	-15.00*	-14.00*
JAN 25		15.00-16.00	14.00-16.00	14.00-15.00
FEB 01		15.00-16.00	14.00-15.00	14.00-15.00
FEB 08		14.00-16.00	13.00-14.00	13.00-15.00
FEB 15		14.00-16.00	13.00-15.00	13.00-15.00
FEB 22		15.00-16.00	13.00-15.00	13.00-15.00
MAR 01		15.00-16.00	13.00-15.00	13.00-15.00
MAR 08		15.00-16.00	14.00-16.00	-
MAR 15		15.00-16.00	14.00-16.00	-14.00
MAR 22		-16.00	14.00-15.00	-14.00
MAR 29		-16.00	14.00-15.00	-14.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk	GOLDEN DELICIOUS ctns trypk
REGULAR STORAGE Comb USExFcy-USFcy 80s	REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 113s

SEP 28	14.00-15.00	14.00-15.00	14.00-15.00	14.00-15.00
OCT 05	14.00-15.00	14.00-15.00	14.00-15.00	-14.00
OCT 12	14.00-15.00	14.00-15.00	14.00-15.00	13.00-15.00
OCT 19	-14.00	-14.00	-14.00	-14.00
OCT 26	-14.00	-14.00	-14.00	13.00-14.00
NOV 02	-14.00	-14.00	13.00-14.00	13.00-14.00
NOV 09	13.00-14.00	12.00-14.00	12.00-14.00	12.00-13.00
NOV 16	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00
NOV 23	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00
NOV 30	-12.00	-12.00	-12.00	-12.00
DEC 07	-12.00	-12.00	-12.00	-12.00
DEC 14	-	12.00-15.00	12.00-15.00	12.00-14.00
DEC 21	-	14.00-15.00	14.00-15.00	-
DEC 28	-	14.00-15.00	14.00-15.00	-
JAN 04	-	14.00-15.00	14.00-15.00	-
JAN 11	-	12.50-15.00	12.50-15.00	-
JAN 18	-	-12.50	11.00-12.50	-11.00
JAN 25	-	-12.50	-12.50	-
FEB 01	-	-	-10.00	-
FEB 08	-	-	-	-
FEB 15	-	-	-	-
FEB 22	-	-	-	-

C.A. STORAGE Comb USExFcy-USFcy 100s	C.A. STORAGE Comb USExFcy-USFcy 113s
--	--

JAN 04	-	-
JAN 11	-	-
JAN 18	-	-
JAN 25	-	-
FEB 01	-	-
FEB 08	-	-
FEB 15	-	-
FEB 22	-	-
MAR 01	-	-
MAR 08	-	-
MAR 15	-11.00	-11.00
MAR 22	-11.00	-11.00
MAR 29	-11.00	-11.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

GOLDEN DELICIOUS ctns 12 3-lb flmbgs	GOLDEN DELICIOUS ctns 12 3-lb flmbgs	GOLDEN DELICIOUS ctns 12 3-lb flmbgs	GOLDEN DELICIOUS ctns 12 3-lb flmbgs	GOLDEN DELICIOUS ctns 12 3-lb flmbgs	GOLDEN DELICIOUS ctns 12 3-lb flmb
REGULAR STORAGE U.S. ExFcy 2 1/2" min/up	REGULAR STORAGE U.S. ExFcy 2 1/4" min/up	REGULAR STORAGE Comb USEx Fcy-USFcy 2 1/2" min/up	REGULAR STORAGE Comb USEx Fcy-USFcy 2 1/4" min/up	REGULAR STORAGE U.S. Fcy 2 1/2" min/up	REGULAR STORAGE U.S. Fcy 2 1/4" min/up

SEP 28	-13.00	-	-12.00	-11.00	-12.00	-11.00
OCT 05	-13.00	-12.00	12.00-13.00	11.00-12.00	11.00-12.00	10.00-11.00
OCT 12	-13.00	-12.00	11.00-13.00	10.00-12.00	-11.00	-10.00
OCT 19	12.00-13.00	-	11.50-12.00	-11.00	10.00-11.00	9.00-10.00
OCT 26	-13.00	-12.00	11.00-12.00	10.00-11.00	-10.00	-9.00
NOV 02	11.50-12.00	11.50-12.00	11.00-12.00	10.00-11.00	-10.00	-9.00
NOV 09	10.50-12.00	11.50-12.00	10.00-11.00	9.00-11.00	9.00-10.00	-9.00
NOV 16	10.50-11.50	-	-10.00	-9.00	9.00-10.00	-
NOV 23	10.50-12.00	-	10.00-11.00	9.00-10.00	9.00-10.00	-
NOV 30	11.00-12.00	-	-11.00	-10.00	-	-
DEC 07	11.00-12.00	-	10.00-11.00	-10.00	-	9.00-10.00
DEC 14	-12.00	-10.00	-11.00	-10.00	-	-10.00
DEC 21	-12.00	-10.00	-11.00	-10.00	-	-10.00
DEC 28	11.00-12.00	-10.00	-11.00	-10.00	-	-
JAN 04	11.00-12.00	-10.00	-11.00	-10.00	-	-
JAN 11	11.00-13.00	-	10.00-11.00	-10.00	-10.00	-10.00
JAN 18	12.00-13.00	-	10.00-10.50	-10.00	-10.00	-10.00
JAN 25	-12.00	-	-10.00	-10.00	-	-10.00
FEB 01	-	-	-10.00	-10.00	-	-
FEB 08	-	-	-10.00	9.00-10.00	-	-
FEB 15	-	-	-	-9.00	-	-10.00
FEB 22	-	-	-	-	-	-

C.A. STORAGE U.S. ExFcy 2 1/2" min/up	C.A. STORAGE U.S. ExFcy 2 1/4" min/up	C.A. STORAGE Comb USEx Fcy-USFcy 2 1/4" min/up
---	---	--

JAN 04	-	-	-
JAN 11	12.00-13.00*	-11.00*	-10.00*
JAN 18	12.00-13.00*	-11.00*	-10.00*
JAN 25	12.00-13.00	-11.00*	-10.00*
FEB 01	12.00-13.00	-	-10.00*
FEB 08	12.00-13.00	11.00-12.00	10.00-11.00
FEB 15	12.00-13.00	11.00-12.00	10.00-11.00
FEB 22	12.00-13.00	-	-11.00
MAR 01	12.00-13.00	-	-11.00
MAR 08	12.00-13.00	-	-11.00
MAR 15	12.00-13.00	-11.00	-11.00
MAR 22	12.50-13.00	-11.00	-10.00
MAR 29	12.50-13.00	-11.00	-10.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

	GRANNY SMITH ctns trypk	GRANNY SMITH ctns trypk	GRANNY SMITH ctns trypk	GRANNY SMITH ctns trypk	GRANNY SMITH ctns 12 3-lb flmbgs
	REGULAR STORAGE Comb USExFcy-USFcy 80s	REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 113s	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up
SEP 28	-	-	-	-	-
OCT 05	-	-	-	-	-
OCT 12	-	-	-	-	-
OCT 19	-	-	-	-	-
OCT 26	-	-	-	-	-
NOV 02	-	-	-	-	-
NOV 09	-15.00	-15.00	13.00-14.00	13.00-14.00	-14.00
NOV 16	-15.00	-15.00	13.00-14.00	13.00-14.00	-14.00
NOV 23	-	-15.00	-	-	-
NOV 30	-	-15.00	-	-	-
DEC 07	-	-	-	-	-
DEC 14	-	-	-	-	-
DEC 21	-	-	-	-	-
DEC 28	-	-	-	-	-
JAN 04	-	-	-	-	-
JAN 11	-	-15.00	-	-	-
JAN 18	-15.00	-15.00	-	-	-12.00*
JAN 25	-	-	-	-	-
FEB 01	-	-	-	-	-
FEB 08	-	-15.00	-	-	-
FEB 15	-	-15.00	-	-	-
FEB 22	-	-	-	-	-
		C.A. STORAGE Comb USExFcy-USFcy 88s		C.A. STORAGE Comb USExFcy-USFcy 2 1/2" min/up	C.A. STORAGE U.S. ExFcy 2 1/2" up
JAN 04	-	-	-	-	-
JAN 11	-	-16.00	-	-	-
JAN 18	-	-	-	-	-
JAN 25	-	-	-	-	-
FEB 01	-	-	-	-	-
FEB 08	-	15.50-16.00	-	-12.00	-
FEB 15	-	15.50-16.00	-	-	-
FEB 22	-	15.50-16.00	-	-	-
MAR 01	-	15.50-16.00	-	-	-
MAR 08	-	-	-	-	13.00-14.00
MAR 15	-	-	-	-	12.00-14.00
MAR 22	-	-	-	-	-12.00
MAR 29	-	-	-	-	-

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk
	REGULAR STORAGE U.S. ExFcy 80s	REGULAR STORAGE U.S. ExFcy 88s	REGULAR STORAGE U.S. ExFcy 100s	REGULAR STORAGE U.S. ExFcy 113s	REGULAR STORAGE U.S. ExFcy 125s
SEP 28	15.00-16.00	15.00-16.00	15.00-16.00	-15.00	-15.00
OCT 05	14.00-16.00	14.00-15.00	14.00-15.00	14.00-15.00	14.00-15.00
OCT 12	13.00-14.00	13.00-14.00	-14.00	-14.00	-14.00
OCT 19	13.00-14.00	13.00-14.00	-14.00	-14.00	-14.00
OCT 26	-13.00	-13.00	-13.00	-13.00	-13.00
NOV 02	-13.00	-13.00	-13.00	-13.00	-13.00
NOV 09	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00
NOV 16	12.00-13.00	12.00-13.00	-12.00	-12.00	-12.00
NOV 23	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00
NOV 30	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00	12.00-13.00
DEC 07	-12.00	-12.00	-12.00	-12.00	-12.00
DEC 14	-	-12.00	-12.00	-12.00	-12.00
DEC 21	-	-12.00	-12.00	-12.00	-12.00
DEC 28	-	-12.00	-12.00	-12.00	-12.00
JAN 04	-	-12.00	-12.00	-12.00	-12.00
JAN 11	-	11.50-12.00	11.50-12.00	11.00-12.00	-12.00
JAN 18	-	11.50-12.00	11.50-12.00	11.00-11.50	-
JAN 25	-	11.50-12.00	11.50-12.00	11.00-11.50	-
FEB 01	-	11.50-12.00	11.50-12.00	11.00-11.50	-
FEB 08	-	11.50-12.00	11.50-12.00	11.00-11.50	-
FEB 15	-	-	-	-	-
FEB 22	-	-	-	-	-

	C.A. STORAGE U.S. ExFcy 80s	C.A. STORAGE U.S. ExFcy 88s	C.A. STORAGE U.S. ExFcy 100s	C.A. STORAGE U.S. ExFcy 113s	C.A. STORAGE U.S. ExFcy 125s
JAN 04	-	-	-	-	-
JAN 11	-	-	-	-	-
JAN 18	-	-	-	-	-
JAN 25	12.00-14.00	12.00-14.00	12.00-14.00	12.00-13.00	12.00-13.00
FEB 01	12.00-14.00	12.00-14.00	12.00-14.00	12.00-13.00	12.00-13.00
FEB 08	-12.00	-12.00	-12.00	-12.00	-12.00
FEB 15	11.00-12.00	11.00-12.00	11.00-12.00	11.00-11.50	11.00-11.50
FEB 22	11.00-12.00	11.00-12.00	11.00-12.00	11.00-11.50	11.00-11.50
MAR 01	11.00-12.00	11.00-12.00	11.00-12.00	11.00-11.50	11.00-11.50
MAR 08	11.00-12.00	11.00-12.00	11.00-12.00	-11.00	-11.00
MAR 15	11.00-12.00	11.00-12.00	11.00-12.00	-11.00	-11.00
MAR 22	11.00-12.00	11.00-12.00	11.00-12.00	-11.00	-11.00
MAR 29	11.00-12.00	11.00-12.00	11.00-12.00	-11.00	-11.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk	RED DELICIOUS ctns trypk
	REGULAR STORAGE Comb USExFcy-USFcy 80s	REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 113s	REGULAR STORAGE Comb USExFcy-USFcy 125s
SEP 28	13.00-14.00	13.00-14.00	13.00-14.00	12.00-13.00	12.00-13.00
OCT 05	12.00-14.00	12.00-14.00	12.00-13.00	-12.00	11.00-12.00
OCT 12	11.00-12.00	11.00-12.00	11.00-12.00	11.00-12.00	11.00-12.00
OCT 19	11.00-12.00	11.00-12.00	11.00-12.00	11.00-12.00	11.00-12.00
OCT 26	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
NOV 02	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
NOV 09	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
NOV 16	-10.00	-10.00	-10.00	-10.00	-10.00
NOV 23	-10.00	-10.00	-10.00	-10.00	-10.00
NOV 30	-10.00	-10.00	-10.00	-10.00	-10.00
DEC 07	-10.00	-10.00	-10.00	-10.00	-10.00
DEC 14	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
DEC 21	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
DEC 28	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
JAN 04	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00
JAN 11	-10.00	-10.00	-10.00	-10.00	-10.00
JAN 18	-10.00	-10.00	-10.00	-10.00	-10.00
JAN 25	-10.00	-10.00	-10.00	-10.00	-10.00
FEB 01	-10.00	-10.00	-10.00	-10.00	-10.00
FEB 08	-10.00	-10.00	-10.00	-10.00	-10.00
FEB 15	-	-	-10.00	-10.00	-10.00
FEB 22	-	-	-	-	-
	C.A. STORAGE Comb USExFcy-USFcy 80s	C.A. STORAGE Comb USExFcy-USFcy 88s	C.A. STORAGE Comb USExFcy-USFcy 100s	C.A. STORAGE Comb USExFcy-USFcy 113s	C.A. STORAGE Comb USExFcy-USFcy 125s

JAN 04	-	-	-	-	-
JAN 11	-10.00*	-10.00*	-10.00*	-10.00*	-
JAN 18	-10.00*	-10.00*	-10.00*	-10.00*	-
JAN 25	-10.00*	10.00-11.00	10.00-11.00	-11.00	-
FEB 01	-	-11.00	-11.00	-11.00	-
FEB 08	-	-11.00	-11.00	-11.00	-
FEB 15	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	-
FEB 22	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	-10.00
MAR 01	10.00-11.00	10.00-11.00	10.00-11.00	10.00-11.00	-10.00
MAR 08	10.00-11.00	10.00-11.00	-10.00	-10.00	-10.00
MAR 15	-10.00	-10.00	-10.00	-10.00	-10.00
MAR 22	-10.00	-10.00	-10.00	-10.00	-10.00
MAR 29	-10.00	-10.00	-10.00	-10.00	-10.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

	RED DELICIOUS ctns 12 3-lb flmbgs	RED DELICIOUS ctns 12 3-lb flmbgs	RED DELICIOUS ctns 12 3-lb flmbgs	RED DELICIOUS ctns 12 3-lb flmbgs	RED DELICIOUS ctns 12 3-lb flmbgs	RED DELICIOUS ctns 12 3-lb flmb
	REGULAR STORAGE U.S. ExFcy 2 1/2" min/up	REGULAR STORAGE U.S. ExFcy 2 1/4" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/4" min/up	REGULAR STORAGE U.S. Fcy 2 1/2" min/up	REGULAR STORAGE U.S. Fcy 2 1/4" min/up
SEP 28	-13.00	12.00-13.00	-12.00	11.00-12.00	-12.00	-11.00
OCT 05	12.00-13.00	12.00-13.00	-12.00	11.00-12.00	11.00-12.00	10.00-11.00
OCT 12	12.00-13.00	-12.00	11.00-12.00	10.00-11.00	10.00-11.00	9.00-10.00
OCT 19	-12.00	-12.00	-11.00	-10.00	-10.00	-9.00
OCT 26	-12.00	11.50-12.00	10.00-11.00	9.00-10.00	9.75-10.00	-9.00
NOV 02	11.50-12.00	-11.50	10.00-11.00	9.00-10.00	-10.00	-9.00
NOV 09	10.50-12.00	10.00-12.00	9.00-10.00	9.00-10.00	9.00-10.00	-9.00
NOV 16	10.50-11.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
NOV 23	10.50-11.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
NOV 30	-11.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
DEC 07	-11.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
DEC 14	-11.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
DEC 21	11.00-12.00	-10.00	-10.00	-9.00	9.00-10.00	-9.00
DEC 28	-11.00	-	-10.00	-9.00	9.00-10.00	-9.00
JAN 04	-11.00	-	-10.00	-9.00	9.00-10.00	-9.00
JAN 11	-11.00	-	9.50-10.00	-9.00	-9.00	-9.00
JAN 18	-11.00	-	-10.00	-9.00	-9.00	-9.00
JAN 25	10.00-11.00	-	-10.00	9.00-10.00	-9.00	-9.00
FEB 01	10.00-11.00	9.00-10.00	-10.00	9.00-10.00	-9.00	-9.00
FEB 08	-10.00	9.00-10.00	9.00-10.00	-9.00	-9.00	-9.00
FEB 15	-	-	-9.00	-9.00	-	-
FEB 22	-	-	-	-	-	-
	C.A. STORAGE U.S. ExFcy 2 1/2" min/up	C.A. STORAGE U.S. ExFcy 2 1/4" min/up	C.A. STORAGE Comb USExFcy-USFcy 2 1/2" min/up	C.A. STORAGE Comb USExFcy-USFcy 2 1/4" min/up		

JAN 04	-	-	-	-		
JAN 11	-11.00*	-	-	-		
JAN 18	11.00-12.00*	-	-	-		
JAN 25	11.00-13.00	-	11.00-12.00	10.00-11.00		
FEB 01	11.00-13.00	9.00-10.00	11.00-12.00	9.00-11.00		
FEB 08	10.00-12.00	9.00-10.00	9.50-10.00	9.00-10.00		
FEB 15	10.00-11.00	9.00-10.00	-9.00	-9.00		
FEB 22	10.00-11.00	-10.00	-9.00	-9.00		
MAR 01	12.00-13.00	-	-11.00	-10.00		
MAR 08	12.00-13.00	-	-11.00	-10.00		
MAR 15	11.00-13.00	-	10.00-11.00	9.50-10.00		
MAR 22	11.00-12.00	-	-10.00	9.00-9.50		
MAR 29	11.00-12.00	-	-10.00	-9.00		

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
Sales F.O.B. Shipping Point Basis
APPLES- 1996 Season

RED ROME ctns trypk	RED ROME ctns trypk	RED ROME ctns trypk	RED ROME ctns 12 3-lb flmbgs
REGULAR STORAGE U.S. ExFcy 80s	REGULAR STORAGE U.S. ExFcy 88s	REGULAR STORAGE U.S. ExFcy 100s	REGULAR STORAGE U.S. ExFcy 2 1/2" up
SEP 28	-	-	-
OCT 05	-	-	-
OCT 12	-	-	-
OCT 19	-	-16.00	-
OCT 26	15.00-16.00	15.00-16.00	15.00-16.00
NOV 02	15.00-16.00	15.00-16.00	-15.00
NOV 09	15.00-16.00	15.00-16.00	-15.00
NOV 16	-15.00	-15.00	-15.00
NOV 23	14.00-15.00	14.00-15.00	14.00-15.00
NOV 30	-14.00	-14.00	-14.00
DEC 07	-	-	-
DEC 14	-	-	-
DEC 21	-	-	-
DEC 28	-	-	-
JAN 04	-	-	-
JAN 11	-	-	-
JAN 18	-	-	-
JAN 25	-11.50	-11.50	-11.50
FEB 01	-	-11.50	-11.50
FEB 08	-	-11.50	-11.50
FEB 15	-	-	10.00-11.00
FEB 22	-	-	-

C.A. STORAGE U.S. ExFcy 80s	C.A. STORAGE U.S. ExFcy 88s	C.A. STORAGE U.S. ExFcy 100s
-----------------------------------	-----------------------------------	------------------------------------

JAN 04	-	-	-
JAN 11	-	-	-
JAN 18	-	-	-
JAN 25	-	-	-
FEB 01	-	-	-
FEB 08	-15.00	-15.00	-
FEB 15	14.00-15.00	14.00-15.00	12.00-14.00
FEB 22	-14.00	-14.00	12.00-14.00
MAR 01	-	-14.00	-13.00
MAR 08	-	13.00-14.00	-13.00
MAR 15	-	-13.00	-13.00
MAR 22	-	-13.00	-13.00
MAR 29	-	-13.00	-13.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)

Sales F.O.B. Shipping Point Basis

APPLES- 1996 Season

RED ROME ctns trypk	RED ROME ctns trypk	RED ROME ctns trypk	RED ROME ctns trypk	RED ROME ctns 12 3-lb flmbgs
REGULAR STORAGE Comb USExFcy-USFcy 80s	REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 113s	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" up
SEP 28	-	-	-	-
OCT 05	-	-	-	-
OCT 12	-	-	-	-
OCT 19	-15.00	-15.00	-14.00	-14.00
OCT 26	12.00-15.00	12.00-15.00	12.00-14.00	12.00-14.00
NOV 02	12.00-14.00	12.00-14.00	12.00-13.00	12.00-13.00
NOV 09	-12.00	-12.00	10.00-12.00	10.00-12.00
NOV 16	10.00-12.00	10.00-12.00	-10.00	-10.00
NOV 23	10.00-11.00	10.00-11.00	-10.00	-10.00
NOV 30	10.00-11.00	10.00-11.00	-10.00	-10.00
DEC 07	10.00-11.00	10.00-11.00	-10.00	-10.00
DEC 14	-10.00	-10.00	9.00-10.00	9.00-10.00
DEC 21	-10.00	-10.00	9.00-10.00	9.00-10.00
DEC 28	-10.00	-10.00	9.00-10.00	9.00-10.00
JAN 04	-10.00	-10.00	9.00-10.00	9.00-10.00
JAN 11	-10.00	-10.00	9.00-10.00	-9.00
JAN 18	10.00-11.00	10.00-11.00	9.00-10.00	9.00-10.00
JAN 25	10.00-12.00	10.00-11.00	9.00-10.00	9.00-10.00
FEB 01	10.00-12.00	10.00-11.00	9.00-10.00	9.00-10.00
FEB 08	-10.00	-10.00	-9.00	-9.00
FEB 15	-10.00	-10.00	-9.00	-9.00
FEB 22	-	-	-	-
C.A. STORAGE Comb USExFcy-USFcy 80s	C.A. STORAGE Comb USExFcy-USFcy 88s	C.A. STORAGE Comb USExFcy-USFcy 100s	C.A. STORAGE Comb USExFcy-USFcy 113s	C.A. STORAGE Comb USExFcy-USFcy 2 1/2" up
JAN 04	-	-	-	-
JAN 11	-	-	-	-
JAN 18	-	-	-	-
JAN 25	-	-	-	-
FEB 01	-	-	-	-
FEB 08	-	-	-	-
FEB 15	-	-	-	-
FEB 22	-	-11.00	-10.00	-10.00
MAR 01	10.00-11.00	10.00-11.00	-10.00	-10.00
MAR 08	-10.00	-10.00	-10.00	-10.00
MAR 15	-10.00	-10.00	-10.00	-10.00
MAR 22	-10.00	-10.00	-10.00	-10.00
MAR 29	-10.00	-10.00	-10.00	-10.00

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

FUJI ctns trypk	FUJI ctns trypk	FUJI ctns trypk	FUJI ctns trypk	FUJI ctns 12 3-lb flmbgs
REGULAR STORAGE U.S. ExFcy 80s	REGULAR STORAGE U.S. ExFcy 88s	REGULAR STORAGE U.S. ExFcy 100s	REGULAR STORAGE U.S. ExFcy 113s	REGULAR STORAGE U.S. ExFcy 2 1/2" min/up
SEP 28	-	-	-	-
OCT 05	-	-	-	-
OCT 12	-	-	-	-
OCT 19	-	-	-	-
OCT 26	-32.00	-32.00	-28.00	-
NOV 02	-32.00	-32.00	-28.00	-
NOV 09	-	-32.00	-28.00	-
NOV 16	-	-	-	-
NOV 23	-	28.00-29.00	24.00-29.00	-
NOV 30	-	-28.00	24.00-28.00	-
DEC 07	-	-	-	-15.00
DEC 14	-	-	-	-15.00
DEC 21	28.00-30.00	28.00-30.00	-24.00	-20.00
DEC 28	-	-	-	-
JAN 04	-	-	-	-
JAN 11	-	-	-	-
JAN 18	-	-	-	-
JAN 25	-	-	-	-
FEB 01	-	-	-	-
FEB 08	-	-	-	-
FEB 15	-	-28.00	-24.00	-22.00
FEB 22	-	-28.00	-24.00	-22.00
MAR 01	-	-28.00	-24.00	-22.00
MAR 08	-	-	-	-
MAR 15	-	-	-	-
MAR 22	-	-	-	-
MAR 29	-	-	-	-

* Special Storage

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

	JONATHAN ctns 12 3-lb flmbgs	JONATHAN ctns 12 3-lb flmbgs	JONATHAN ctns 12 3-lb flmbgs	MCINTOSH ctns 12 3-lb flmbgs	MCINTOSH ctns 12 3-lb flmbgs	MCINTOSH ctns 12 3-lb flmb
	REGULAR STORAGE U.S. ExFcy 2 1/2" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/4" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up	REGULAR STORAGE U.S. Fcy 2 1/2" min/up	REGULAR STORAGE U.S. Fcy 2 1/4" min/up
SEP 28	-12.50	-	-	-	-	-
OCT 05	11.50-12.75	-	-	-	-11.00	-10.00
OCT 12	11.50-12.00	-	-10.00	-	-11.00	-10.00
OCT 19	-	-10.00	-	-	-	-10.00
OCT 26	11.00-12.00	-	9.00-10.00	-	-	-
NOV 02	11.00-12.00	-10.00	-9.00	-	-	-
NOV 09	10.50-12.00	9.00-10.00	-9.00	-	-	-
NOV 16	-	-9.00	-9.00	-	-	-
NOV 23	-	-9.00	-9.00	-	-	-
NOV 30	-	-9.00	-9.00	-	-	-
DEC 07	-	-	-9.00	-	-	-
DEC 14	-	-	-9.00	-	-	-
DEC 21	-	-	-9.00	-	-	-
DEC 28	-	-	-9.00	-	-	-
JAN 04	-	-	-9.00	-	-	-
JAN 11	-	-	-9.00	-	-	-
JAN 18	-	-9.00	-	-9.00	-	-
JAN 25	-	-9.00	-	-9.00	-	-
FEB 01	-	-9.00	-	-9.00	-	-
FEB 08	-	-9.00	-	-9.00	-	-
FEB 15	-	-9.00	-	-	-	-
FEB 22	-	-	-	-	-	-

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

RED STAYMAN ctns trypk REGULAR STORAGE U.S. ExFcy 80s	RED STAYMAN ctns trypk REGULAR STORAGE U.S. ExFcy 88s	RED STAYMAN ctns trypk REGULAR STORAGE U.S. ExFcy 100s	RED STAYMAN ctns 12 3-lb flmbgs REGULAR STORAGE U.S. ExFcy 2 1/2" min/up
---	---	--	--

SEP 28	-	-	-	-
OCT 05	-	-	-	-
OCT 12	-	-	-	-
OCT 19	-	-	-	-
OCT 26	-	-	-	-
NOV 02	-	-	-	-
NOV 09	-18.00	-18.00	-18.00	10.50-11.50
NOV 16	-18.00	-18.00	-18.00	10.50-11.50
NOV 23	-18.00	-18.00	-18.00	10.50-11.50
NOV 30	-18.00	-18.00	-18.00	-11.50
DEC 07	-18.00	-18.00	-18.00	-
DEC 14	-	-	-	-
DEC 21	-	-	-	-
DEC 28	-	-	-	-
JAN 04	-	-	-	-
JAN 11	-	-	-	-
JAN 18	-	-	-	-
JAN 25	-	-	-	-
FEB 01	-	-	-	-
FEB 08	-	-	-	-
FEB 15	-	-	-	-
FEB 22	-	-	-	-

REGULAR STORAGE Comb USExFcy-USFcy 80s	REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up
--	--	---	--

SEP 28	-	-	-	-
OCT 05	-	-	-	-
OCT 12	-	-	-	-
OCT 19	-	-	-	-
OCT 26	-	-	-	-
NOV 02	-	18.00-19.00	18.00-19.00	-
NOV 09	-	16.00-19.00	16.00-19.00	-10.00
NOV 16	-	-16.00	-16.00	-10.00
NOV 23	-16.00	-16.00	-16.00	-10.00
NOV 30	-16.00	-16.00	-16.00	-10.00
DEC 07	-16.00	-16.00	-16.00	-10.00
DEC 14	15.00-16.00	15.00-16.00	15.00-16.00	-10.00
DEC 21	-15.00	-15.00	-15.00	-10.00
DEC 28	-15.00	-15.00	-15.00	-10.00
JAN 04	-	-15.00	-15.00	-10.00
JAN 11	-	-15.00	-15.00	-
JAN 18	-	-	-	-
JAN 25	-	-	-	-
FEB 01	-	-	-	-
FEB 08	-	-	-	-
FEB 15	-	-	-	-
FEB 22	-	-	-	-

INWOOD-APPALACHIAN DISTRICT (VA, WV, MD, PA)
 Sales F.O.B. Shipping Point Basis
 APPLES- 1996 Season

RED YORK ctns trypk	RED YORK ctns trypk	RED YORK ctns 12 3-lb flmbgs	WINESAP ctns 12 3-lb flmbgs
REGULAR STORAGE Comb USExFcy-USFcy 88s	REGULAR STORAGE Comb USExFcy-USFcy 100s	REGULAR STORAGE Comb USExFcy-USFcy 2 1/2" min/up	REGULAR STORAGE Comb USExFcy-USFcy 2 1/4" min/up

SEP 28	-	-	-	-
OCT 05	-	-	-	-
OCT 12	-	-	-	-
OCT 19	-16.00	-16.00	-	-
OCT 26	-16.00	-16.00	-	-
NOV 02	-16.00	-16.00	-12.00	-10.00
NOV 09	-16.00	-16.00	-	9.00-10.00
NOV 16	-	-	-	-9.00
NOV 23	14.00-15.00	14.00-15.00	-	-9.00
NOV 30	14.00-15.00	14.00-15.00	-	-
DEC 07	14.00-15.00	14.00-15.00	-	-9.00
DEC 14	-	-14.00	-11.00	-9.00
DEC 21	-	-	-11.00	-9.00
DEC 28	-	-	-	-9.00
JAN 04	-	-	-	-
JAN 11	-	-	-	-
JAN 18	-	-	-9.00	-
JAN 25	-	-	-9.00	-
FEB 01	-	-	-9.00	-9.00
FEB 08	-	-	-9.00	-9.00
FEB 15	-	-	-	-9.00
FEB 22	-	-	-	-

ROYAL GALA ctns trypk	ROYAL GALA ctns trypk	ROYAL GALA ctns trypk	ROYAL GALA ctns trypk
REGULAR STORAGE U.S. ExFcy 80s	REGULAR STORAGE U.S. ExFcy 88s	REGULAR STORAGE U.S. ExFcy 100s	REGULAR STORAGE U.S. ExFcy 113s

SEP 28	-	-	-	-
OCT 05	-32.00	-32.00	-28.00	-25.00
OCT 12	-32.00	-32.00	-28.00	-25.00
OCT 19	-32.00	-32.00	-28.00	-25.00
OCT 26	-	-	-	-25.00
NOV 02	-	-	-	-
NOV 09	-	-	-	-
NOV 16	-	-	-	-
NOV 23	-	-	-	-
NOV 30	-	-	-	-
DEC 07	-	-	-	-
DEC 14	-	-	-	-
DEC 21	-	-	-	-
DEC 28	-	-	-	-

1996-1997 APPALACHIAN PROCESSED APPLE UTILIZATION FIGURES

		CANNERS	TOTAL TO DATE	JUICE	TOTAL TO DATE	TOTAL BOTH TO DATE
AUG	30	365	365	118	118	483
SEPT	6	1589	1954	73	191	2,145
SEPT	13	1199	3153	216	407	3,560
SEPT	20	17570	20723	7067	7474	28,197
SEPT	28	10201	30924	5276	12750	43,674
OCT	5	11415	42339	9390	22140	64,479
OCT	12	10240	52579	3603	25743	78,322
OCT	19	16608	69187	4398	30141	99,328
OCT	26	15671	84858	3378	33519	118,377
NOV	2	17253	102111	6181	39700	141,811
NOV	9	16505	118616	3350	43050	161,666
NOV	16	16728	135344	4049	47099	182,443
NOV	23	15115	150459	4019	51118	201,577
NOV	30	10296	160755	3060	54179	214,933
DEC	7	12554	173309	2706	56884	230,193
DEC	14	13389	186698	2777	59661	246,359
DEC	21	6088	192786	860	60521	253,307
DEC	28	0	192786	0	60521	253,307
JAN	4	4679	197465	673	61194	258,659
JAN	11	8194	205659	1332	62526	268,185
JAN	18	9832	215491	1390	63916	279,407
JAN	25	8120	223611	1194	65110	288,721
FEB	1	9150	232761	2289	67399	300,160
FEB	8	8409	241170	1222	68621	309,791
FEB	15	8414	249584	1786	70407	319,991
FEB	22	7978	257562	2663	73070	330,632
MAR	1	8480	266042	2002	75072	341,114
MAR	8	8744	274786	2313	77385	352,170
MAR	15	8202	282988	874	78259	361,246
MAR	22	7162	290150	990	79249	369,398
MAR	29	5356	295506	2497	81746	377,251
APR	5	4676	300182	1118	82864	383,045
APR	12	6750	306932	3055	85919	392,850
APR	19	6413	313345	2989	88908	402,252
APR	26	5611	318956	1937	90845	409,800
MAY	3	4284	323240	1892	92737	415,976
FINAL 1995 SEASON						346,023
FINAL TOTAL 1996 SEASON						415,976

**PROCESSED APPLES WEEKLY UTILIZATION BY STATE
(TONS)**

WEEK ENDING	APPALACHIAN	CALIFORNIA	WASHINGTON
AUG 3	-	3,419	-
AUG 10	-	5,159	-
AUG 17	-	5,041	-
AUG 24	-	4,877	-
AUG 31	483	7,238	-
SEPT 7	1,662	8,389	10,574
SEPT 14	1,415	7,852	9,123
SEPT 21	24,637	9,515	11,290
SEPT 28	15,477	9,497	13,369
OCT 5	20,805	8,800	16,193
OCT 12	13,843	7,374	15,678
OCT 19	21,006	6,620	20,678
OCT 26	19,049	6,704	18,571
NOV 2	23,434	8,021	19,174
NOV 9	19,855	6,194	17,608
NOV 16	20,777	5,535	14,093
NOV 23	19,134	5,091	12,386
NOV 30	13,356	5,203	8,769
DEC 7	15,260	4,241	15,103
DEC 14	16,166	4,113	16,177
DEC 21	6,948	2,314	10,832
DEC 28	---	1,444	2,918
JAN 4	5,352	420	4,079
JAN 11	9,526	2,041	15,265
JAN 18	11,222	3,564	13,202
JAN 25	9,314	3,375	16,795
FEB 1	11,439	3,183	15,366
FEB 8	9,631	3,215	11,515
FEB 15	10,200	3,511	15,379
FEB 22	10,641	4,378	13,291
MAR 1	10,482	2,608	14,971
MAR 8	11,056	2,878	13,859
MAR 15	9,076	2,770	12,709
MAR 22	8,152	2,482	11,970
MAR 29	7,853	3,044	16,099
APR 5	5,794	3,017	15,031
APR 12	9,805	1,967	10,928
APR 19	9,402	2,251	10,555
APR 26	7,548	1,641	14,770
MAY 3	6,176	1,974	14,960
TTD THIS SEASON	415,976	182,735	471,203
TTD LAST SEASON	346,023	130,355	490,392
FINAL LAST YEAR	346,023	139,755	541,692

**COMBINED RAIL AND TRUCK ARRIVALS IN U.S. CITIES
 SEPTEMBER 1996 THROUGH APRIL 1997
 (40,000 POUND NET WEIGHT)**

CITY	CA	MD	MI	NE#	NY	NC	OR	PA	VA	WA	WV	OTHER*	TOTAL
Atlanta GA	35	-	3	-	45	15	9	2	10	768	2	46	935
Baltimore MD-Wash. DC	72	5	1	-	86	-	5	52	32	688	1	12	949
Boston MA	82	-	-	95	50	-	13	8	-	564	-	38	851
Chicago IL	183	-	173	-	27	-	93	-	-	1471	-	151	3098
Columbia SC	1	-	-	-	-	7	-	3	7	97	-	11	126
Dallas TX	30	-	25	-	4	1	-	-	-	507	-	10	577
Detroit MI	25	-	405	-	47	-	-	-	-	836	-	25	1338
Los Angeles CA	167	-	-	7	-	-	39	-	-	2683	-	330	3226
Miami FL	5	-	4	1	55	2	-	2	3	511	3	3	589
New York NY-Newark NJ	278	-	-	-	348	-	40	-	3	949	-	35	1653
Philadelphia PA	65	-	-	6	11	-	12	24	5	616	2	42	783
Pittsburgh PA	1	-	58	-	53	-	-	9	-	458	2	1	582
St. Louis MO	26	-	84	-	-	-	-	-	-	618	-	35	763
San Fran.-Oakland CA	380	-	-	7	2	-	52	-	-	1596	-	269	2306
Seattle-Tacoma WA	14	-	-	-	-	-	23	-	-	1226	-	71	1334

NEW ENGLAND includes Maine, Massachusetts, New Hampshire and Vermont.

* Includes all other states not listed and foreign countries. For a more detailed breakdown of "OTHER" states and countries please make requests to the Jessup Market News office.

APPLE SHIPMENTS FOR U.S. BY AREA (INCLUDING EXPORT)
WEEK ENDING SEPTEMBER 7, 1996 THROUGH APRIL 26, 1997
RAIL, PIGGYBACK, TRUCK AIR, BOAT, EXPORT AND IMPORT
(40,000 POUND UNITS)

WEEK ENDING	APLCHN	CA	ID	NE#	MI	NY	NC	OR	WA
SEPT 7	8	324	-	-	90	96	51	38	764
SEPT 14	16	324	18	-	81	106	61	50	836
SEPT 21	25	317	32	-	108	127	70	54	1283
SEPT 28	66	365	70	38	149	129	63	43	1448
OCT 5	89	338	90	49	195	146	42	62	1509
OCT 12	94	325	96	42	231	139	24	78	1713
OCT 19	85	244	87	47	232	145	-	96	1470
OCT 26	110	273	100	49	175	135	-	91	2088
NOV 2	86	267	93	47	129	124	-	93	2033
NOV 9	81	220	90	33	145	128	-	89	1733
NOV 16	84	239	48	43	132	123	-	102	2138
NOV 23	106	163	115	43	134	120	-	74	1887
NOV 30	70	135	67	26	134	111	-	75	2174
DEC 7	118	188	56	50	152	117	-	75	2096
DEC 14	82	192	73	44	125	108	-	59	2308
DEC 21	57	118	58	40	117	97	-	58	2477
DEC 28	19	86	25	30	75	73	-	19	1525
JAN 4	31	67	8	27	91	76	-	31	757
JAN 11	55	86	7	28	122	103	-	50	2141
JAN 18	48	73	30	49	112	102	-	28	2417
JAN 25	55	78	41	44	122	110	-	48	2045
FEB 1	39	66	43	43	121	115	-	26	2179
FEB 8	46	50	64	51	143	107	-	29	2139
FEB 15	40	36	93	40	119	113	-	38	1948
FEB 22	63	39	46	37	120	104	-	38	1805
MAR 1	47	44	86	41	117	112	-	52	2171
MAR 8	32	34	82	42	108	115	-	66	2025
MAR 15	30	31	44	44	116	119	-	46	2185
MAR 22	31	24	47	37	95	116	-	28	2177
MAR 29	21	21	71	37	99	104	-	30	1929
APR 5*	17	15	31	35	88	103	-	126	1997
APR 12*	23	14	13	36	85	100	-	47	1851
APR 19*	19	10	22	34	83	106	-	20	2165
APR 26*	22	10	29	32	83	108	-	41	2028
<hr/>									
TOTAL	1815	4818	1885	1238	4228	3837	311	1900	63441

* These are the final totals through March, preliminary totals through April.
NEW ENGLAND includes Maine, Massachusetts, New Hampshire and Vermont.

**APPALACHIAN DISTRICT WEEKLY TRUCK SHIPMENTS
(40,000 POUND UNITS)**

WEEK ENDING	TRUCK	1996 EXPORT	TOTAL	1995 (INCLUDES EXPORT)	1994
SEPT 7	8	-	8	-	-
SEPT 14	16	-	16	15	28
SEPT 21	25	-	25	80	56
SEPT 28	61	5	66	97	96
OCT 5	85	4	89	122	118
OCT 12	85	9	94	111	146
OCT 19	79	6	85	150	154
OCT 26	97	13	110	141	121
NOV 2	72	14	86	94	121
NOV 9	55	26	81	105	98
NOV 16	66	18	84	117	105
NOV 23	56	50	106	78	96
NOV 30	44	26	70	104	103
DEC 7	72	46	118	123	137
DEC 14	55	27	82	121	113
DEC 21	50	7	57	81	80
DEC 28	17	2	19	48	48
JAN 4	30	1	31	56	64
JAN 11	50	5	55	42	78
JAN 18	46	2	48	73	74
JAN 25	48	7	55	77	73
FEB 1	38	1	39	72	71
FEB 8	45	1	46	68	61
FEB 15	38	2	40	82	58
FEB 22	60	3	63	84	65
MAR 1	41	6	47	51	51
MAR 8	32	-	32	59	56
MAR 15	30	-	30	61	58
MAR 22	31	-	31	64	51
MAR 29	21	-	21	51	40
APR 5*	17	-	17	49	50
APR 12*	21	2	23	53	31
APR 19*	19	-	19	38	34
APR 26*	22	-	22	30	8
TOTAL	1,532	283	1,815	2,597	2,543

**APPLES, COMMERCIAL: TOTAL PRODUCTION BY STATE AND UNITED STATES,
1994-95 AND FORECASTED OCTOBER 1, 1996 1/**

STATE	TOTAL PRODUCTION Million Pounds		
	1994	1995	1996
AZ 2/	64.0	11.0	100.0
AR 2/	8.0	100	7.0
CA 2/	1,050.0	850.0	950.0
CO 2/	85.0	55.0	30.0
CT 2/	25.0	20.5	22.0
DE 2/	20.0	11.0	20.0
GA 2/	26.0	30.0	22.0
ID 2/	165.0	75.0	170.0
IL 2/	47.0	80.0	70.0
IN 2/	50.0	75.0	48.0
IA 2/	12.0	10.0	8.0
KS 2/	5.0	6.5	4.0
KY 2/	7.0	17.0	14.0
ME 2/	54.0	65.0	58.0
MD 2/	35.0	35.0	30.0
MA 2/	62.5	65.5	62.0
MI	1,020.0	1,220.0	725.0
MN 2/	23.2	22.0	20.0
MO 2/	33.0	38.0	34.0
NJ 2/	41.0	44.0	41.0
NJ 2/	70.0	75.0	55.0
NM 3/	8.0	3.0	
NY	1,100.0	1,110.0	1,050.0
NC	250.0	270.0	180.0
OH 2/	90.0	120.0	90.0
OR 2/	200.0	140.0	185.0
PA	400.0	500.0	400.0
RI 2/	4.8	4.5	4.5
SC 2/	60.0	60.0	40.0
TN 2/	10.0	16.0	11.0
UT 2/	48.0	20.0	50.0
VT 2/	42.0	45.0	44.0
VA	305.0	400.0	300.0
WA	5,850.0	5,000.0	5,600.0
WV	150.0	175.0	115.0
WI 2/	80.0	57.5	49.0
US	11,500.5	10,736.0	10,608.5

Source: National Agricultural Statistics Service (NASS). October 11, 1996 release.

1/ In orchards of 100 or more bearing age trees.

2/ Estimates for current year carried forward from earlier forecast.

3/ Forecast discontinued.